



Sales Hack: With Contributions from Over 25 of the World's Greatest Sales Professionals of Our Time

By Chad Burmeister, Chris Beall, Kraig Kleeman

Saleshack, United States, 2015. Paperback. Book Condition: New. 216 x 140 mm. Language: English . Brand New Book ***** Print on Demand *****.Sales Hack, is a co-authored series of sales hacks by 25 of the greatest sales professionals of our time. A Sales Hack is a solution discovered when a Sales Hacker thinks outside of the box, disregards the rules, and finds something new that changes the way sellers can outsell the competition. Quotes about the book: Sales Hack combines the knowledge of decades of sales experience into a single book. If you are a front line sales professional, a first line manager, or a senior leader, SalesHack is a must read for you. Richard Harris, Owner, The Harris Consulting Group Thanks to Chris, Chad, and all of the authors and contributors for delivering this hands on, how-to guide for our community. Chris and Chad have brought together many of today's leading sales minds to share proven, practical best practices that will help folks every day. Their unrelenting and constant passion for our profession is helping take sales to the next level of professionalism and performance. Hats off to you guys!!! Larry Reeves, CEO, The American Association of Inside Sales...



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